



VantageOne
CREDIT UNION

2021 Annual Report







Message from the Board Chair

Welcome all to our annual AGM in 2022 to present our 2021 results! At the time of writing this report, we are expecting this will be our first in person AGM in over two years! Personal contact in our social world is certainly something that has been missed and as a result is even now more treasured. Some families and friends are touching base with one another in person for the first time in over two years, not to mention our elderly who have been confined in nursing homes, with little to no human contact except with their caretakers. It's been a rough, tough time and a challenge to literally everyone. I think it would be safe to say that we are all looking forward to a less confining world but of course, we must not sacrifice our safety and well being which must remain at the forefront of any decisions in this regard. Our management team and staff at VantageOne are striving to ensure this is the case for all our valuable members and stakeholders. We are so grateful for our memberships' understanding and patience in this regard: masks, shortened hours, and limited access to locations over the past two years. We are looking forward, as you are, to a return to more normal hours and business access where we can all enjoy the advantages of human contact.

We have undergone a number of changes over the past year, including the closure of our Okanagan Landing branch which was indeed a difficult decision. Several of our board members are in the Landing area and so this was also a heartfelt decision and not made easily. Much consideration by the board and management went into this decision. While the everchanging environment in which we operate continually morphs, we must also take into consideration the financial health of our organization along with our duty to our members, staff and community at large. Our main branch building underwent a fairly massive makeover, some of which was a concern for safety on tiles that were failing, some of which was an aging HVAC system and some cosmetic that was of a huge benefit to ensure we would be attractive to both existing tenants and to grow our occupancy. It was not only a necessary investment, it was also a worthwhile investment.

Board and management have also realized that we owe a duty to invest in a strategy for Environmental, Social & Governance (ESG). To that purpose we have formed a committee that not only consists of some of our board members but also staff members engaged in championing this worthwhile topic. In today's world it is so vital that the corporate and financial entities not only participate but lead by example. We cannot lay claim to being a responsible corporate citizen if we do not believe in the need to promote climate change as well as equal rights for everyone regardless of race, religion and gender. In addition to financial health, a robust ESG strategy will assist us in our journey toward long-term value and sustainability. The committee has been formed to ensure we consider ESG into our decision making in all aspects of our credit union operations and activities.

Last but not least, our year was much improved over the past year, but I will leave that topic to our CEO, Glenn Benischek to report on. Glenn, his management team and all our staff are to be congratulated for this much improved performance. Consequently, I wish to express the board's sincere gratitude to all our members, our management team and all the wonderful capable staff that our credit union is so fortunate to have. Words of appreciation are not always expressed but our world would be so much better if they were. Thank you all so much!

Respectfully submitted,

Cheryl Turcotte
Chairperson



Message from the Chief Executive Officer

As we are now well into 2022, it's my honour to provide an update to the membership on where we've been in 2021 and where we are going into the future in a world that seems to be ever changing.

Focus on Business Results

I'm pleased to report significant improvement in business results for 2021 over 2020; 2020 proved to be a challenging year with a significant decline in interest rates negatively impacting our financial margin. For 2021, we showed growth in our loan portfolio of 9% driven by strong commercial lending and significant activity in the consumer loan portfolio. Assets were up 3% for the year, driven by the 9% loan growth and 3% growth in deposits. Members will note significant changes to the asset portion of our balance sheet. Our cash line went down significantly, and our investments line went up significantly. This change was due to regulatory changes in the management of our mandatory liquidity funds. Prior to 2021, our mandatory liquidity funds were deposited with Central1 (our provincial Central) and shown under cash on our balance sheet. In 2021 this changed, with a requirement to hold our mandatory liquidity funds on our balance sheet under the investment line. In addition, funds moved into the loan portfolio as member loan demand was strong in 2021.

Our statement of earnings improved significantly over 2020 as we adjusted to the new rate environment. Even with the loan growth we experienced, our financial income was down 1% in 2021; however, financial expense dropped 44% as rates reached very low levels. This resulted in a 21% increase in financial margin. Operating expenses were well managed given all the changes that took place in the year, with a 5% increase. The result was a \$1.5 million increase in net earnings for the year. This allowed us to increase our retained earnings, keeping our capital level strong for the organization above 16%.

In addition to our overall results, we have had strong contributions to our success from our

subsidiary companies, VantageOne Financial and VantageOne Leasing. VantageOne Financial is our wealth management subsidiary and has had a very strong year, exceeding revenue goals. The expertise and efforts of our advisors and our team has allowed us to grow faster than we originally anticipated. VantageOne Leasing is our business equipment leasing subsidiary and provides equipment leasing to businesses across Canada. We run a small but very efficient portfolio and although there have been supply chain challenges in certain sectors, our lease division had a very strong year led by a small, dedicated team of experts.

Focus on the Past Year

The past year has been very busy with both internal projects and continued member demand. Internally, we completed our main building projects and adapted to changes in our industry. On the member side, we have seen continued strong demand for businesses looking to grow in our region and members looking to either upsize or downsize their housing.

Our internal projects have been shared previously with the membership and focused on main building projects. We are pleased to share that these projects were fully completed; one of the projects was well under budget and the other went a little over budget. Overall, we were very pleased with the work completed and the building exterior and heating and cooling infrastructure are now updated for the next many decades.

The other internal project was responding to changes in our industry. Two main forces impacted us, the pandemic push to digital services which reduced branch traffic and historically low interest rates reducing financial margin. These two forces had us look at how we deliver business and what we need to do to respond. After a thorough review, we decided three branches in Vernon were no longer required and we moved back to our one main branch location. This move allowed us to respond to the decrease in member branch traffic due to technology and reduce our cost structure overall. We know this has



Message from the Chief Executive Officer Continued

negatively impacted some members; however, we are able to offer many choices for banking services now, including remote “real people” service through our Solutions Centre. These changes have helped our organization and you can see the results in our financial report covered earlier.

On the member side, the past year showed a significant increase in loan demand by both consumer and commercial members. Property values in our market have continued to soar, resulting in many of our members choosing to downsize to smaller places and paying out their mortgages. Although this is good for our members, the outcome is downward pressure on our consumer loan portfolio. Fortunately, we have seen significant demand for new mortgages with members upsizing or new members joining our organization, allowing us to grow our consumer loan portfolio over the year.

On the commercial side, we have had significant demand for commercial lending for business initiatives in our region. Low rates and continued growth in the Okanagan have made our region very attractive for business investment. Our commercial team has done an outstanding job managing this growth, and we added a junior commercial account manager last year to assist with managing the volume of business.

Focus on the Future

As we look ahead in 2022, we see continued, good demand for both consumer and commercial growth, with the risk of cooling due to higher inflation and interest rates, new technologies being worked on to improve movement of money and our continued work to adapt to pandemic changes.

On the interest rate front, the Bank of Canada has already increased their overnight lending rate twice this year—the last being a 50 basis point increase—that has pushed up lending rates along the interest rate curve. We expect to see a continued upward push on interest rates to address high inflation. This will cause some cooling in lending activity over the year.

In the technology area, we are working with Payments Canada through our Central Credit Union to improve

members’ ability to move funds. This is an important first phase of upgrading the payments infrastructure in Canada and will allow larger interac e-transfers, with the ability to send invoices and invoice data, business to business. Timing of implementation is still being worked on; however, members can expect the payments space to change significantly over the next couple of years.

Finally, changing our pandemic response will mean extending branch hours in Armstrong and Peachland. Starting May 2nd, Armstrong will move from a 2pm closing to a 4pm closing and Peachland from a 2pm closing to a 3pm closing. We are responding to member feedback on our hours, and we will monitor activity with these changes.

Thank You to Our Board, Team and Members

The past few couple of years have been quite a challenge for many of us. I would like to thank our Board for their dedication, diligence and leadership through all the changes we had to make to adjust to the new world. These were not easy decisions and they were able to carefully and thoughtfully work with management to approve adjustments to our operations. With all of these changes there have been impacts to many on our staff teams. A big thank you to all our teams who have shown adaptability and resilience as we responded to change. This includes our management team who have worked thousands of extra hours preparing for the changes and responding to new challenges, thank you! Finally, thank you to our members! You are our reason we are here and we remain dedicated to ensure we help you improve your financial ability—thank you for choosing VantageOne!

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Glenn Benischek'.

Glenn Benischek
Chief Executive Officer



Independent Auditor's Report

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To the members of **VantageOne Credit Union**

Opinion

We have audited the accompanying consolidated financial statements of VantageOne Credit Union ("the Credit Union"), which comprise the consolidated statement of financial position as at December 31, 2021, the consolidated statement of earnings and comprehensive income, consolidated statement of changes in members' equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of VantageOne Credit Union as at December 31, 2021, and its financial performance and its cash flows for the period then ended in accordance with International Financial Reporting Standards ("IFRS").

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Credit Union in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Credit Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Credit Union's financial reporting process.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Credit Union's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Credit Union to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Grant Thornton LLP

Kelowna, Canada
February 23, 2022

Chartered Professional Accountants

VantageOne Credit Union

Consolidated Statement of Financial Position

| December 31 | 2021 | 2020 |
|---|-----------------------|-----------------------|
| Assets | | |
| Cash and cash equivalents (Note 5) | \$ 45,660,767 | \$ 82,312,614 |
| Receivables and other assets | 992,833 | 368,737 |
| Investments (Note 6) | 48,956,337 | 27,757,858 |
| Loans (Note 7) | 327,948,374 | 302,043,948 |
| Deferred income tax (Note 14) | 157,000 | 96,000 |
| Property and equipment (Note 9) | 10,158,646 | 9,602,727 |
| Accrued pension asset (Note 13) | 670,200 | - |
| Total assets | \$ 434,544,157 | \$ 422,181,884 |
| Liabilities | | |
| Deposits (Note 11) | \$ 406,689,184 | \$ 395,492,814 |
| Payables and other liabilities (Note 12) | 926,830 | 1,611,750 |
| Income taxes payable (Note 14) | 121,529 | 32,619 |
| Lease liability (Note 10) | 85,051 | 195,405 |
| Accrued pension liability (Note 13) | - | 161,900 |
| Total liabilities | 407,822,594 | 397,494,488 |
| Members' equity | | |
| Members' shares (Note 17) | 883,131 | 889,815 |
| Retained earnings | 25,533,608 | 23,905,413 |
| Accumulated other comprehensive income (loss) | 304,824 | (107,832) |
| | 26,721,563 | 24,687,396 |
| | \$ 434,544,157 | \$ 422,181,884 |

Commitments (Note 23)

Post-reporting date events (Note 24)

On behalf of the Board



Chairperson



Chief Executive Officer

See accompanying notes to the consolidated financial statements



VantageOne Credit Union

Consolidated Statement of Earnings and Comprehensive Income

| Year ended December 31 | 2021 | 2020 |
|--|----------------------------|--------------------------|
| Financial income | | |
| Loans | \$ 10,147,738 | \$ 10,454,458 |
| Cash and cash equivalents and investments | <u>1,354,812</u> | <u>1,164,989</u> |
| | <u>11,502,550</u> | <u>11,619,447</u> |
| Financial expense | | |
| Deposits | 2,346,066 | 3,746,778 |
| Share dividends | 40,744 | 41,109 |
| Provision for credit (recovery) losses (Note 8) | <u>(181,971)</u> | <u>156,912</u> |
| | <u>2,204,839</u> | <u>3,944,799</u> |
| Financial margin | 9,297,711 | 7,674,648 |
| Other income (Note 18) | <u>3,570,992</u> | <u>3,115,716</u> |
| Operating margin | 12,868,703 | 10,790,364 |
| Operating expenses (Note 19) | <u>10,921,298</u> | <u>10,405,245</u> |
| Earnings before income taxes | <u>1,947,405</u> | <u>385,119</u> |
| Income taxes (Note 14) | <u>319,210</u> | <u>239,469</u> |
| Net earnings | 1,628,195 | 145,650 |
| Other comprehensive gain (loss), net of tax | | |
| Cash flow hedges recognized in profit or loss | (239,815) | 115,376 |
| Accumulated recycling of cash flow hedges recognized in profit or loss (Note 15) | - | 460,354 |
| Items that will be reclassified subsequently to net earnings | | |
| Realized gain on cash flow hedges | - | 339,560 |
| Unrealized loss on investments | (187,429) | - |
| Items that will not be reclassified subsequently to net earnings | | |
| Unrealized actuarial gain (loss) on defined benefit pension plan (Note 13) | <u>839,900</u> | <u>(174,600)</u> |
| Comprehensive income | \$ <u>2,040,851</u> | \$ <u>886,340</u> |

See accompanying notes to the consolidated financial statements

VantageOne Credit Union

Consolidated Statement of Changes in Members' Equity

Year ended December 31

| | Members' shares | Retained earnings | Accumulated other comprehensive income (loss) | Total |
|--|--------------------|----------------------|--|----------------------|
| Balance on December 31, 2019 | \$ 899,633 | \$ 23,759,763 | \$ (848,522) | \$ 23,810,874 |
| Net earnings | - | 145,650 | - | 145,650 |
| Change in members' shares, net | (9,818) | - | - | (9,818) |
| Other comprehensive loss | | | | |
| Accumulated recycling of cash flow hedges | - | - | 460,354 | 460,354 |
| Realized gain on unwinding Of cash flow hedges | - | - | 301,287 | 301,287 |
| Income tax expense on realized gain on unwinding of cash flow hedges | - | - | (51,216) | (51,216) |
| Change in fair value on cash flow hedges | - | - | 139,007 | 139,007 |
| Income tax expense on change in fair value on cash flow hedges | - | - | (23,631) | (23,631) |
| Income tax recovery on unwinding of cash flow hedges | - | - | 89,489 | 89,489 |
| Unrealized actuarial loss on defined benefit pension plan | - | - | (174,600) | (174,600) |
| Balance on December 31, 2020 | \$ 889,815 | \$ 23,905,413 | \$ (107,832) | \$ 24,687,396 |
| Net earnings | - | 1,628,195 | - | 1,628,195 |
| Change in members' shares, net | (6,684) | - | - | (6,684) |
| Other comprehensive loss | | | | |
| Amortized gain on cash flow hedges recognized to profit or loss (Note 15) | - | - | (288,935) | (288,935) |
| Income tax recovery on Amortized gain on cash flow hedges recognized to profit or loss | - | - | 49,120 | 49,120 |
| Unrealized loss on investments | - | - | (225,816) | (225,816) |
| Income tax recovery on Unrealized loss on investments | - | - | 38,387 | 38,387 |
| Unrealized actuarial gain on defined benefit pension plan | - | - | 839,900 | 839,900 |
| Balance on December 31, 2021 | \$ 883,131 | \$ 25,533,608 | \$ 304,824 | \$ 26,721,563 |

See accompanying notes to the consolidated financial statements



VantageOne Credit Union

Consolidated Statement of Cash Flows

Year ended December 31

2021

2020

Increase (decrease) in cash and cash equivalents

Operating activities

| | | |
|--|---------------|------------------|
| Earnings before income taxes | \$ 1,947,405 | \$ 385,119 |
| Adjustments for non-cash items | | |
| (Recovery) provision for credit losses | (181,971) | 156,912 |
| Depreciation | 860,633 | 859,224 |
| Ineffective portion of gain on derivatives | - | (3,493) |
| Amortized gain of cashflow hedges | (288,935) | - |
| Gain on disposal of investments | (640,344) | - |
| Loss on disposal of property and equipment | 261,056 | 47,578 |
| Change in interest accruals | (690,645) | (192,744) |
| Receivables and other assets | (624,099) | (210,168) |
| Payables and other liabilities | (677,120) | 164,272 |
| | <u>34,020</u> | <u>1,206,700</u> |

| | | |
|--|--------------|--------------|
| Change in member activities | | |
| Change in loans, net of repayments | (36,842,335) | (13,378,507) |
| Change in deposits, net of withdrawals | 14,923,047 | 47,667,574 |

Cash flows related to interest, dividends and income taxes

| | | |
|---|---------------------|-------------------|
| Interest received on loans | 11,099,661 | 11,390,368 |
| Interest received on investments | 1,001,875 | 705,906 |
| Interest paid on deposits | (3,056,930) | (3,909,489) |
| Income taxes paid | (203,792) | (37,933) |
| Dividends received on investments | 5,955 | 54,714 |
| Cash received from unwinding of cash flow hedges | - | 701,500 |
| Accumulated recycling of cash flow hedges recognized in profit or loss | - | 460,354 |
| | <u>(13,106,539)</u> | <u>44,861,187</u> |

Financing activities

| | | |
|--------------------------------|-----------------|------------------|
| Change in members' shares, net | (6,684) | (9,818) |
| Dividends paid to members | 41,118 | 32,125 |
| Repayment of lease liability | (110,354) | (133,267) |
| | <u>(75,920)</u> | <u>(110,960)</u> |

Investing activities

| | | |
|------------------------------------|---------------------|----------------|
| Change in investments, net | (21,791,778) | 1,913,973 |
| Purchase of property and equipment | (1,677,610) | (1,253,934) |
| | <u>(23,469,388)</u> | <u>660,039</u> |

| | | |
|--|----------------------|----------------------|
| Net (decrease) increase in cash and cash equivalents | (36,651,847) | 45,410,266 |
| Cash and cash equivalents, beginning of year | 82,312,614 | 36,902,348 |
| Cash and cash equivalents, end of year | <u>\$ 45,660,767</u> | <u>\$ 82,312,614</u> |

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

1. Governing legislation and operations

The Credit Union is incorporated under the Credit Union Incorporation Act of British Columbia and the operation of the Credit Union is subject to the Financial Institutions Act of British Columbia. The Credit Union serves members principally in the North Okanagan and Peachland. The products and services offered to its members include personal, commercial and other loans and mortgages; chequing and savings accounts; term, demand and other deposits. The Credit Union's head office is located at 3108 - 33rd Avenue, Vernon BC. These consolidated financial statements have been approved and authorized for issue by the Board of Directors on February 23, 2022.

On March 11, 2020 the World Health Organization officially declared the COVID-19 outbreak a pandemic. The pandemic has forced governments to implement extraordinary measures to slow the progress of infections and to stabilize disrupted economies and financial markets. The Credit Union has deployed initiatives in order to protect the health and safety of its employees, to support its customers, and mitigate the impact of the crisis while ensuring continuity of its activities. The pandemic has had an expected impact on the Credit Union's financial statements to date. As of this time, it is difficult to assess the impact of the Credit Union's future results as it is dependent on the length and severity of the pandemic. Management will continue to monitor and assess the situation and respond accordingly.

2. Basis of presentation and statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The Credit Union and its subsidiaries' functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Credit Union's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

3. Summary of significant accounting policies

Basis of consolidation

The Credit Union financial statements consolidate those of the parent company and all of its subsidiaries up to December 31, 2021. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. Subsidiaries controlled through 100% ownership include VantageOne Financial Corp. and VantageOne Leasing Inc. All subsidiaries have a reporting date of December 31.

All transactions and balances between the Credit Union and its subsidiaries are eliminated on consolidation. Where unrealized losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Credit Union.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies (*continued*)

Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits with banks, other short-term highly liquid investments with original maturities of three months or less, and for the purpose of the statement of cash flows, bank overdrafts that are repayable on demand.

Financial Instruments

Recognition and derecognition

Financial assets and financial liabilities are recognized when the Credit Union becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognized when it is extinguished, discharged, cancelled or expires.

Classification and measurement of financial assets and financial liabilities

All financial assets are initially measured at fair value. Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories:

- amortized cost;
- fair value through other comprehensive income ("FVOCI"); or
- fair value through profit or loss ("FVTPL").

The classification is determined by both:

- the Credit Union's business model for managing the financial asset; and
- the contractual cash flow characteristics of the financial asset.

Financial assets at amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Subsequent measurement of financial assets

After initial recognition, these are measured at amortized cost using the effective interest method. The Credit Union's cash and cash equivalents, term deposits, investment in Truvera Senior Limited Partnership and accrued interest, loans and receivables and other assets, fall into this category of financial instruments.

Financial assets at fair value through other comprehensive income (FVOCI)

A financial asset is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(*continued*)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies *(continued)*

Financial assets at fair value through other comprehensive income (FVOCI) *(continued)*

The Credit Union's debt securities fall into this category of financial instruments. For debt securities measured at FVOCI, realized gains or losses and impairments are reclassified to profit and loss.

In addition, on initial recognition, the Credit Union may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI, as at FVTPL, if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets at fair value through profit or loss (FVTPL)

Financial assets that are held within a different business model other than 'hold to collect' or 'hold to collect and sell' are categorized at fair value through profit and loss. Further, irrespective of business model financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVTPL. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply, as disclosed below.

The Credit Union accounts for its investments in CEDA, Central 1, CUPP Services Ltd and Stabilization Central Credit Union at FVTPL and did not make the irrevocable election to account for these investments at fair value through other comprehensive income (FVOCI).

Assets in this category are measured at fair value with gains or losses recognized in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

Impairment of financial assets

IFRS 9's impairment requires the use of more forward-looking information to recognize expected credit losses – the 'expected credit loss (ECL) model'. Recognition of credit losses requires the Credit Union consider a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk ('Stage 1') and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low ('Stage 2').

'Stage 3' would cover financial assets that have objective evidence of impairment at the reporting date.

'12-month expected credit losses' are recognized for the first category while 'lifetime expected credit losses' are recognized for the second and third categories.

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

Classification and measurement of financial liabilities

The Credit Union's financial liabilities include deposits, payables and other liabilities, and members' shares classified as liabilities.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Group designated a financial liability at fair value through profit or loss.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies *(continued)*

Classification and measurement of financial liabilities *(continued)*

Subsequently, financial liabilities are measured at amortized cost using the effective interest method except for derivatives and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recognized in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

Hedge Accounting

The Credit Union, in accordance with its risk management strategies, enters into various derivative financial instruments to protect itself against the risk of fluctuations in interest rates.

The Credit Union manages interest rate risk through interest rate swaps.

Derivative financial instruments are accounted for at fair value through profit and loss (FVTPL) except for derivatives designated as hedging instruments in cash flow hedge relationships, which require a specific accounting treatment.

To qualify for hedge accounting, the hedging relationship must meet all of the following hedge effectiveness requirements:

- there is an economic relationship between the hedged item and the hedging instrument
- the effect of credit risk does not dominate the value changes that result from that economic relationship
- the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the entity actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item.

For the reporting periods under review, the Credit Union has designated the interest rate swap contracts as hedging instruments in cash flow hedge relationships. These arrangements have been entered into to modify exposure to variability in cash flows for variable rate interest bearing instruments or the forecasted assurance of fixed rate liabilities. The Credit Union's hedges are primarily hedges of floating rate commercial and personal loans. The Credit Union has not entered into any fair value hedges at this time.

All derivative financial instruments used for hedge accounting are recognized initially at fair value and reported subsequently at fair value in the statement of financial position.

To the extent that the hedge is effective, changes in the fair value of derivatives designated as hedging instruments in cash flow hedges are recognized in other comprehensive income and included within the cash flow hedge reserve in equity. Any ineffectiveness in the hedge relationship is recognized immediately in profit or loss.

At the time the hedged item affects profit or loss, any gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss and presented as a reclassification adjustment within other comprehensive income. However, if a non-financial asset or liability is recognized as a result of the hedged transaction, the gains and losses previously recognized in other comprehensive income are included in the initial measurement of the hedged item.

If a forecast transaction is no longer expected to occur, any related gain or loss recognized in other comprehensive income is transferred immediately to profit or loss. If the hedging relationship ceases to meet the effectiveness conditions, hedge accounting is discontinued and the related gain or loss is held in the equity reserve until the forecast transaction occurs.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies *(continued)*

Revenue

Revenue arises mainly from interest earned on loans.

The accounting treatment for loan fees varies depending on the transaction. Loan administration fees are deferred and amortized over the term of the loans using the effective interest method. Significant fees that would result in an adjustment to the overall loan yield are capitalized and amortized using the effective interest method.

Property and equipment

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and any accumulated impairment losses, with the exception of land and buildings under construction which are not depreciated. Depreciation is recognized in net earnings and is provided on a straight-line basis over the estimated useful life of the assets as follows:

| | |
|--|----------------|
| Buildings, renovations and HVAC system | 15 to 40 years |
| Office equipment and computers | 2 and 5 years |
| Furniture and fixtures | 15 years |
| Leasehold improvements | 10 years |

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary. Gains or losses arising on the disposal of property and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognized in net earnings.

Impairment of non-financial assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount, which is the higher of value in use and fair value less costs to sell, the asset is written down accordingly. Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit, which is the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows. Impairment charges are included in net earnings, except to the extent they reverse gains previously recognized in other comprehensive income.

Income taxes

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity.

Current income tax liabilities comprise those obligations to fiscal authorities relating to the current or prior reporting periods that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of an asset or liability unless it affects tax or accounting profit. Deferred tax on temporary differences associated with investments in subsidiaries is not provided if reversal of these temporary differences can be controlled by the Credit Union and it is probable that reversal will not occur in the foreseeable future.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies *(continued)*

Income taxes *(continued)*

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realization, provided they are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognized to the extent that it is probable that they will be able to be utilized against future taxable income, based on the forecast of future operating results which is adjusted for significant non-taxable income and expenses and specific limits to the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Credit Union has a right and intention to set off current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognized as a component of tax income or expense in profit or loss, except where they relate to items that are recognized in other comprehensive income (such as the revaluation of land) or directly in equity, in which case the related deferred tax is also recognized in other comprehensive income or equity, respectively.

Post-employment benefit and short-term employee benefits

Post-employment benefit

The Credit Union sponsors a defined benefit pension plan which is administered by CUMIS. A defined benefit plan is a pension plan which defines an amount of pension benefit that an employee will receive on retirement in return for their service in the current and prior periods. It is funded through payments to trustee administered funds which are determined by actuarial valuations.

The asset (liability) recognized in the statement of financial position for the defined benefit plan is the present value of the fair value of plan assets at the reporting date less the defined benefit obligation ("DBO"). The present value of the defined benefit obligation is determined by discounting the estimated future cash flows using interest rates of government bonds that have terms to maturity approximating to the terms of the related pension liability. The defined benefit obligation is determined using the project unit credit method on an annual basis by an independent actuary. The actuarial valuation of plan obligations is dependent upon a series of assumptions, the key ones being price inflation, earnings growth, mortality and investment returns assumptions. Different assumptions could significantly alter the amount of difference between plan assets and obligations, and the pension cost charged to the statement of earnings and comprehensive income.

Actuarial gains and losses related to the defined benefit pension plan are recorded directly in equity through other comprehensive income as they arise. Post-employment benefit expenses are included in 'salaries and benefits'.

Short-term employee benefits

Short-term employee benefits, including holiday entitlement, are current liabilities included in 'payables and other liabilities', measured at the undiscounted amount that the Credit Union expects to pay as a result of the unused entitlement.

Provisions

Provisions are recognized when present obligations as a result of a past event will probably lead to an outflow of economic resources from the Credit Union and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events, for example, legal disputes or onerous contracts. Provisions are not recognized for future operating losses.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies *(continued)*

Provisions *(continued)*

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Credit Union can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset. However, this asset may not exceed the amount of the related provision. All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

Membership shares

Membership shares are classified as liabilities or as members' equity according to their terms. Where shares are redeemable at the option of the member, either on demand or on withdrawal from membership, the shares are classified as liabilities. Where shares are redeemable at the discretion of the Credit Union Board of Directors, the shares are classified as equity.

Distributions to members

Patronage rebates and dividends on shares classified as liabilities are charged against earnings, when approved by the Board of Directors.

Leased assets

The Credit Union as a lessee

For any new contracts entered into, the Credit Union considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition the Credit Union assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Credit Union;
- the Credit Union has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Credit Union has the right to direct the use of the identified asset throughout the period of use. The Credit Union assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

Measurement and recognition of leases as a lessee

At lease commencement date, the Credit Union recognizes a right-of-use asset and a lease liability on the balance sheet. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Credit Union, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). The Credit Union depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Credit Union also assesses the right-of-use asset for impairment when such indicators exist.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

3. Summary of significant accounting policies

Measurement and recognition of leases as a lessee *(continued)*

At the commencement date, the Credit Union measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the Credit Union's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Credit Union has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term. On the statement of financial position, right-of-use assets have been included in property and equipment.

The Credit Union as a lessor

Amounts due from lessees under finance leases are recorded as loans and receivables at the amount of the Credit Union's net investment in the leases. Finance lease income is allocated to accounting periods to reflect a constant periodic rate of return on the Credit Union's net investment outstanding in respect of the leases.

As a lessor the Credit Union classifies its leases as either operating or finance leases. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of the underlying asset, and classified as an operating lease if it does not.

Foreign currency translation

At the transaction date, each asset, liability, revenue and expense denominated in a foreign currency is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year-end date, unsettled monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at the year-end date and the related translation differences are recognized in net income.

Standards and interpretations not yet effective

At the date of authorization of these financial statements, several new, but not yet effective, Standards and amendments to existing Standards, and Interpretations have been published by the IASB. None of these Standards or amendments to existing Standards have been adopted early by the Credit Union.

Management anticipates that all relevant pronouncements will be adopted for the first period beginning on or after the effective date of the pronouncement. New Standards, amendments and Interpretations not adopted in the current year have not been disclosed as they are not expected to have a material impact on the Credit Union's financial statements

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

4. Judgments and estimates

When preparing the consolidated financial statements, management undertakes a number of judgments, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses. Judgments, estimates and assumptions are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these judgments, estimates and assumptions.

Judgments

Recognition of deferred tax assets

The extent to which deferred tax assets can be recognized is based on an assessment of the probability of the Credit Union's future taxable income against which the deferred tax assets can be utilized.

Estimates

The effect of a change in an accounting estimate is recognized prospectively by including it in net earnings in the period of the change, if the change affects that period only; or in the period of the change and future periods, if the change affects both.

Allowance for impaired loans

The expected credit loss model requires the recognition of credit losses based on up to 12 months of expected losses for performing loans and the recognition of lifetime losses on performing loans that have experienced a significant increase in credit risk since origination. The determination of a significant increase in credit risk takes into account many different factors and varies by loan type and risk segment. The main factors considered in making this determination are relative changes in probability of default since origination, and certain other criteria, such as 90-days past due and delinquency status. The assessment of a significant increase in credit risk requires experienced credit judgment.

In determining whether there has been a significant increase in credit risk and in calculating the amount of expected credit losses, the Credit Union must rely on estimates and exercise judgment regarding matters for which the ultimate outcome is unknown. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which could require an increase or decrease in the allowance for credit losses.

Useful lives of depreciable assets

Management reviews the useful lives of depreciable assets at each reporting date. At December 31, 2021, management assesses that the useful lives represent the expected utility of the assets to the Credit Union. The carrying amounts are analyzed in Note 9. Actual results, however, may vary due to technical obsolescence, particularly for software and IT equipment.

Fair value of financial instruments

Management uses valuation techniques in measuring the fair value of financial instruments, where active market quotes are not available. Details of the assumptions used are given in the notes regarding financial assets and liabilities.

In applying the valuation techniques management makes maximum use of market inputs, and uses estimates and assumptions that are, as far as possible, consistent with observable data that market participants would use in pricing the instrument. Where applicable data is not observable, management uses its best estimate about the assumptions that market participants would make. These estimates may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

4. Judgments and estimates *(continued)*

Income taxes

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Credit Union records its best estimate of the tax liability including the related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in income taxes payable.

Accrued pension asset (liability)

Under the Credit Union's defined benefit plans, the amount of pension benefit that an employee will receive on retirement is defined by reference to the employee's length of service and final salary. The legal obligation for any benefits remains with the Credit Union, even if plan assets for funding the defined benefit plan have been set aside. Plan assets may include assets specifically designated to a long-term benefit fund as well as qualifying insurance policies.

Management estimates the defined benefit asset (liability) annually with the assistance of independent actuaries; however, the actual outcome may vary due to estimation uncertainties. The defined benefit asset (liability) is based on standard rates of inflation and mortality. It also takes into account the Credit Union's specific anticipation of future salary increases. Discount factors are determined close to each year-end by reference to high quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension asset.

5. Cash and cash equivalents

The Credit Union's cash and cash equivalents are held with Central 1. The average yield on the accounts at December 31, 2021 is 0.40% (2020 – 0.23%).

| | <u>2021</u> | <u>2020</u> |
|---|----------------------|----------------------|
| Cash and current accounts | \$ 26,655,827 | \$ 78,018,333 |
| Callable term deposits and accrued interest | <u>22,004,940</u> | <u>4,294,281</u> |
| | <u>\$ 45,660,767</u> | <u>\$ 82,312,614</u> |

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

6. Investments

The following tables provide information on the investments by type of security and issuer. The maximum exposure to credit risk would be the fair value as detailed below:

| | <u>2021</u> | <u>2020</u> |
|--|----------------------|----------------------|
| Term deposits and accrued interest | \$ 14,231,099 | \$ 26,090,239 |
| Truvera Senior Limited Partnership | 250,000 | - |
| Shares | | |
| Central 1 Credit Union | 129,958 | 1,565,876 |
| CUPP Services Ltd. | 101,475 | 101,475 |
| Other | 268 | 268 |
| Debt securities (Mandatory Liquidity Pool) | | |
| Government bonds | 6,222,821 | - |
| Provincial bonds | 10,343,607 | - |
| Mortgage-backed securities | 17,589,887 | - |
| Accrued interest on debt securities | 87,222 | - |
| | <u>\$ 48,956,337</u> | <u>\$ 27,757,858</u> |

In January 2021, the Credit Union sold its liquidity reserve investments held with Central 1 and purchased new investments. The Credit Union recognized a gain on the liquidity reserve investments sold of \$731,231. The new Mandatory Liquidity Pool ("MLP"), consisting of high quality liquid assets ("HQLA"), meets regulatory requirements and ensures the funds are bankruptcy remote and creditor-proof.

During the year 1,397,719 Central 1 Credit Union Class F shares were redeemed at par value.

Non-callable term deposits are due between one month and five years. The carrying amounts for deposits at approximate fair value due to having similar characteristics as cash and cash equivalents.

The shares in Central 1 are required as a condition of membership and are redeemable upon withdrawal of membership or at the discretion of the Board of Directors of Central 1. In addition, the member credit unions are subject to additional capital calls at the discretion of the Board of Directors.

Central 1 shares are subject to an annual rebalancing mechanism and are issued and redeemable at par value. All such shares are classified as fair value through profit or loss. Central 1 shares are not available for trade in an active market therefore the market values are not readily available and the potential variability in the range of fair value estimates based on valuation models is significant. Therefore, shares in Central 1 are reported at their original cost, which is representative of their fair value.

The Credit Union is not intending to dispose of any Central 1 shares as the services supplied by Central 1 are relevant to the day to day activities of the Credit Union.

Dividends and redemptions on these shares are at the discretion of the Board of Directors of Central 1.



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

7. Loans

| | <u>2021</u> | <u>2020</u> |
|---------------------------------------|----------------|----------------|
| Personal loans | | |
| Residential mortgages | \$ 215,163,196 | \$ 205,141,065 |
| Other | 4,322,852 | 4,811,888 |
| Commercial loans | | |
| Mortgages | 85,976,210 | 68,567,480 |
| Other | 6,914,271 | 7,246,578 |
| Leases | 15,556,643 | 16,460,453 |
| Total carrying amount | 327,933,172 | 302,227,464 |
| Accrued interest receivable | 422,904 | 443,125 |
| | 328,356,076 | 302,670,589 |
| Deferred loan fees | (171,672) | (108,740) |
| | 328,184,404 | 302,561,849 |
| Allowance for impaired loans (Note 8) | (236,030) | (517,901) |
| Net loans to members | \$ 327,948,374 | \$ 302,043,948 |

Terms and conditions

Member loans can have either a variable or fixed rate of interest with a maturity date of up to ten years.

The Credit Union's prime rate at December 31, 2021 was 2.95% (2020 – 2.95%) and is formulated on the Bank of Canada prime rate. Loan rates are based on current Credit Union prime rate with a range based on lending criteria.

The interest rate offered on fixed rate loans being advanced at December 31, 2021 ranges from 1.20% to 15.95% (2020 – 1.20% to 15.95%). The interest rate offered on fixed rate leases being advanced at December 31, 2021 range from 3.90% to 11.90% (2020 – 3.95% to 12.66%).

Residential mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with either blended payments of principal and interest or interest only.

Personal loans consist of term loans and lines of credit that are non-real estate secured and have various repayment terms. Some of the personal loans are secured by wage assignments and personal property or investments, and others are secured by wage assignments only.

Commercial loans consist of term loans, operating lines of credit and mortgages to individuals, partnerships and corporations, and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, investments, and personal guarantees.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

7. Loans (continued)

Average yields to maturity

Loans bear interest at both variable and fixed rates with the following average yields at:

| | <u>2021</u> | | <u>2020</u> | |
|---|-----------------------|--------------|-----------------------|--------------|
| | <u>Principal</u> | <u>Yield</u> | <u>Principal</u> | <u>Yield</u> |
| Variable rate | \$ 54,403,722 | 3.69% | \$ 61,216,650 | 3.60% |
| Fixed rate due less than one year | 64,208,979 | 3.50% | 75,508,895 | 3.55% |
| Fixed rate due between one and five years | <u>209,320,471</u> | <u>2.88%</u> | <u>165,501,919</u> | 3.60% |
| | <u>\$ 327,933,172</u> | <u>3.13%</u> | <u>\$ 302,227,464</u> | 3.59% |

Credit quality of loans

It is not practical to value all collateral as at the balance sheet date due to the variety of assets and conditions. A breakdown of the security held on a portfolio basis is as follows:

| | <u>2021</u> | <u>2020</u> |
|--|-----------------------|-----------------------|
| Unsecured loans | \$ 4,650,977 | \$ 4,936,098 |
| Loans, secured by real estate or insured by government | 303,860,965 | 276,412,504 |
| Loans, otherwise secured | 2,484,281 | 2,515,931 |
| Loans, secured by deposit and government securities | 1,380,306 | 1,902,478 |
| Leases | <u>15,556,643</u> | <u>16,460,453</u> |
| | <u>\$ 327,933,172</u> | <u>\$ 302,227,464</u> |

Fair value

The fair value of member loans and leases at December 31, 2021 was \$329,450,000 (2020 – \$305,690,000).

The estimated fair value of the variable rate loans is assumed to be equal to book value as the interest rates on these loans re-price to market on a periodic basis. The estimated fair value of fixed rate loans is determined by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

7. Loans *(continued)*

Finance leases as lessor

The information below describes the nature of the Credit Unions leasing activities by type of right-of-use asset recognized on the balance sheet:

The Credit Union's future minimum finance lease receivables are as follows:

| | Minimum lease payments due | | | | | Total |
|-------------------|----------------------------|-----------------|------------------|------------------------------|-------------------------------|---------------|
| | Within 1 year | 1 to 5 years | After 5 years | Non- performing leases | Unearned finance income | |
| December 31, 2021 | \$ 6,120,405 | \$10,804,002 | \$ - | \$ 42,998 | \$ (1,410,762) | \$ 15,556,643 |

The interest rate inherent in the leases is fixed at the contract date for all of the lease term.

Finance lease receivable balances are secured over the equipment leased. The Credit Union is not permitted to sell or repledge the collateral in the absence of default by the lessee.

8. Allowance for impaired loans

The Credit Union classifies a loan as impaired when one or more loss events have occurred, such as bankruptcy, default or delinquency. Generally, consumer loans are classified as impaired when payment is contractually 90 days past due, or one year past due for residential mortgages if guaranteed by the Government of Canada. Personal loans and some small business loans are normally written off when they are one year past due. For the purpose of measuring the amount to be written off, the determination of the recoverable amount includes an estimate of future recoveries.

Commercial loans are classified as impaired when the Credit Union determines there is no longer reasonable assurance that principal or interest will be collected in their entirety on a timely basis. Generally, the Credit Union considers commercial loans to be impaired when payments are 90 days past due. Commercial loans are written off following a review on an individual loan basis that confirms all recovery attempts have been exhausted.

A loan will be reclassified to performing status when the Credit Union determines that there is reasonable assurance of full and timely repayment of interest and principal in accordance with the terms and conditions of the loan, and that none of the criteria for classification of the loan as impaired continue to apply.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

8. Allowance for impaired loans *(continued)*

Loans are in default when the borrower is unlikely to pay its credit obligations in full without recourse, such as realizing security, or when the borrower's payments are past due more than 90 days.

Once a loan is identified as impaired, the Credit Union will continue to recognize interest income based on the original effective interest rate on the loan amount net of its related allowance. In the periods following the recognition of impairment, adjustments to the allowance for these loans reflecting the time value of money.

Total allowance for impaired loans as at December 31, 2021:

| | Stage 1 | Stage 2 | Stage 3 | <u>2021</u> Total |
|------------------------------------|-----------------------|----------------------|------------------|-----------------------|
| Residential mortgages | | | | |
| Allowance for credit losses | \$ 80,903 | \$ 11,296 | \$ - | \$ 92,199 |
| Carrying amount | 182,929,781 | 2,140,828 | 55,736 | 185,126,345 |
| Personal loans and lines of credit | | | | |
| Allowance for credit losses | 54,029 | 11,061 | - | 65,090 |
| Carrying amount | 33,624,632 | 735,071 | - | 34,359,703 |
| Commercial loans | | | | |
| Allowance for credit losses | 23,234 | 13,915 | - | 37,149 |
| Carrying amount | 81,076,134 | 11,814,347 | - | 92,890,481 |
| Commercial Leases | | | | |
| Allowance for credit losses | 10,628 | - | 30,964 | 41,592 |
| Carrying amount | 15,522,257 | - | 34,386 | 15,556,643 |
| Total allowance for credit losses | <u>\$ 168,794</u> | <u>\$ 36,272</u> | <u>\$ 30,964</u> | <u>\$ 236,030</u> |
| Total carrying amount | <u>\$ 313,152,804</u> | <u>\$ 14,690,246</u> | <u>\$ 90,122</u> | <u>\$ 327,933,172</u> |

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

8. Allowance for impaired loans (continued)

The following table shows the continuity in the loss allowance by each product type as at December 31, 2021:

Change in allowance:

| | Beginning balance | (Write-offs net of recoveries) | Recoveries | Ending balance |
|---|----------------------|-----------------------------------|---------------------|-------------------|
| Residential mortgages | | | | |
| Stage 1 | \$ 135,088 | \$ - | \$ (54,185) | \$ 80,903 |
| Stage 2 | 18,217 | - | (6,921) | 11,296 |
| Stage 3 | - | - | - | - |
| | <u>153,305</u> | <u>-</u> | <u>(61,106)</u> | <u>92,199</u> |
| Personal loans and lines of credit | | | | |
| Stage 1 | 88,280 | - | (34,251) | 54,029 |
| Stage 2 | 23,697 | - | (12,636) | 11,061 |
| Stage 3 | - | - | - | - |
| | <u>111,977</u> | <u>-</u> | <u>(46,887)</u> | <u>65,090</u> |
| Commercial loans | | | | |
| Stage 1 | 45,068 | - | (21,834) | 23,234 |
| Stage 2 | 27,613 | - | (13,834) | 13,915 |
| Stage 3 | 57,067 | (1,611) | (55,456) | - |
| | <u>129,748</u> | <u>-</u> | <u>(90,988)</u> | <u>37,149</u> |
| Commercial leases | | | | |
| Stage 1 | 17,332 | - | (6,704) | 10,628 |
| Stage 2 | - | - | - | - |
| Stage 3 | 105,539 | (73,785) | (709) | 30,964 |
| | <u>122,871</u> | <u>(73,785)</u> | <u>(7,494)</u> | <u>41,592</u> |
| Total provision | <u>\$ 517,901</u> | <u>\$ (75,396)</u> | <u>\$ (206,475)</u> | <u>\$ 236,030</u> |
| Percentage of total loans and accrued interest | <u>0.17%</u> | | | <u>0.07%</u> |

In addition to the adjustments to the above noted provisions \$99,900 (2020 – \$54,389) was recovered from loans and leases previously written-off.

Key inputs and assumptions

The measurement of expected credit losses is a complex calculation that involves a large number of interrelated inputs and assumptions. The key drivers of changes in the expected credit losses include the following:

Probability of default ("PD")

Probability of default is a forward-looking estimate of the realized default rate over either a 12-month or lifetime time horizon. It determines the probability a financial asset will default over the period considered.

- Retail: Based on default data from Credit Unions reported to Equifax; and
- Non-Retail: Based on mapping to external default data (no credit union data available).

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

8. Allowance for impaired loans *(continued)*

Exposure of default ("EAD")

EAD is a forward-looking estimate of the realized EAD. It determines the proportion of a loan that will be in default if the account defaults over its expected remaining lifetime. These inputs include:

- The current outstanding balance of the loan at the reporting date;
- The payment amounts, assumed to be constant; and
- The interest rate paid per payment period.

The EAD for an amortizing loan decreases as payments are received. For loans that are only required to pay principal and interest by the end of the project, the EAD is assumed to be the outstanding balance at the reporting date.

For retail revolving loans, the assumptions are to be provided by the Credit Union. For non-retail revolving loans, the assumptions are based on data from large banks. Term loans and mortgages use contractual conditions and construction loans use the outstanding balance.

Loss given default ("LGD")

LGD is the proportion of the defaulted balance that is considered an accounting loss following a recovery period. The recovery period used in the model is 24 months. Accounts that are not in default as at an observation point, but subsequently default within a given time horizon, are used to develop LGD estimates for non-defaulted exposures.

12-month LGD only considers losses related to default events that occur in the 12-month time horizon following the observation date. For lifetime, LGD is estimated over the subsequent 12-month time horizons.

Estimating the LGD requires:

- Estimating the exposure at default, which is done as noted above; and
- Estimating the proceeds from the liquidation of the property.

For residential loans and real estate secured lines of credits, estimating the proceeds from the liquidation of the property considers the following:

- The value of the property at its last valuation date and the corresponding Home Price Index ("HPI") as of the valuation date;
- The HPI at the reporting date and projected values in the future;
- The type of property – single family, multi-family or condo;
- The average regional property value; and
- The recovery rate.

For commercial loans, estimating the proceeds from the liquidation of the collateral considers the following:

- The potential that there may be more than one type of collateral; and
- Collateral might be shared among many different loans.

The recovered amount of uncollateralized exposure is an average value obtained in two studies performed by Moody's and JP Morgan Chase.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

8. Allowance for impaired loans *(continued)*

Staging

Changes in staging occur when the following events take place:

- Retail: Changes in beacon score of greater than 30 DPD
- Non-Retail: Changes in borrower risk rating of greater than 30 DPD

The lifetime of a product is based on the following data:

- Term and non-retail revolving: Contractual term of the product
- Retail revolving: Based on Credit Union data provided by Equifax

Forward-looking information

The model takes into consideration forward-looking information as follows:

- Residential loans and real estate secured lines of credits LGD: Collateral value adjustments based on property index projections
 - Retail and non-retail PD: Relationships with macro drivers derived from bank industry data series and pay net
-

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

9. Property and equipment

| Cost | Land | Building and renovations | Leasehold improvement | Office equipment and computers | Furniture and fixtures | Total |
|-------------------------------------|---------------------|-------------------------------------|----------------------------------|---|---------------------------------------|----------------------|
| Balance at December 31, 2020 | \$ 1,400,662 | \$ 10,702,654 | \$ 2,037,350 | \$ 3,224,673 | \$ 655,637 | \$ 18,020,976 |
| Additions | 2,522 | 1,527,085 | 9,821 | 128,381 | 9,801 | 1,677,610 |
| Disposals | - | (2,621) | (544,606) | (394,216) | (24,086) | (965,529) |
| Balance on December 31, 2021 | 1,403,184 | 12,227,118 | 1,502,565 | 2,958,838 | 641,352 | 18,733,057 |
| Accumulated depreciation | | | | | | |
| Balance at December 31, 2020 | - | 4,845,984 | 993,848 | 2,266,984 | 311,433 | 8,418,249 |
| Depreciation | - | 371,319 | 91,168 | 360,000 | 38,146 | 860,633 |
| Disposals | - | (2,620) | (358,096) | (329,537) | (14,218) | (704,471) |
| Balance on December 31, 2021 | \$ - | \$ 5,214,683 | \$ 726,920 | \$ 2,297,447 | \$ 335,361 | \$ 8,574,411 |
| Net book value | | | | | | |
| December 31, 2021 | \$ 1,403,184 | \$ 7,012,435 | \$ 775,645 | \$ 661,391 | \$ 305,991 | \$ 10,158,646 |
| December 31, 2020 | \$ 1,400,662 | \$ 5,856,670 | \$ 1,043,502 | \$ 957,689 | \$ 344,204 | \$ 9,602,727 |

Included in the net carrying amount of buildings and renovations are right-of-use assets of \$82,704 (2020 – \$190,890).



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

10. Leases

The Credit Union has leases for the multiple branch locations. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the balance sheet as a right-of-use asset and a lease liability. Variable lease payments which do not depend on an index or a rate (such as lease payments based on a percentage of Credit Unions sales) are excluded from the initial measurement of the lease liability and asset. The Credit Union classifies its right-of-use assets in a consistent manner to its property and equipment (see Note 9).

Each lease generally imposes a restriction that, unless there is a contractual right for the Credit Union to sublet the asset to another party, the right-of-use asset can only be used by the Credit Union. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying leased asset outright at the end of the lease, or to extend the lease for a further term. The Credit Union is prohibited from selling or pledging the underlying leased assets as security. For leases over office buildings the Credit Union must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Credit Union must insure items of property and equipment and incur maintenance fees on such items in accordance with the lease contracts.

The table below describes the nature of the Credit Union's leasing activities by type of right-of-use asset recognized on balance sheet:

| Right of use asset (ROU) | No. of ROU assets leased | Range of remaining term | Average remaining lease term | No. of leases with options to purchase | No. of leases with termination option |
|--------------------------|--------------------------|-------------------------|------------------------------|--|---------------------------------------|
| Office buildings | 2 | 1-6 years | 3 years | - | - |

The lease liabilities are secured by the related underlying assets. Future minimum lease payments at December 31, 2021 were as follows:

| | |
|--|-------------------------|
| 2022 | \$ 28,606 |
| 2023 | 12,600 |
| 2024 | 12,600 |
| 2025 | 12,600 |
| 2026 | 12,600 |
| Subsequent years | <u>8,400</u> |
| Total future minimum lease payments | 87,406 |
| Less amount representing finance charges | <u>2,355</u> |
| Net present value | <u>\$ 85,051</u> |

Lease payments not recognized as a liability

The Credit Union has elected not to recognise a lease liability for short term leases (leases with an expected term of 12 months or less) or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. In addition, certain variable lease payments are not permitted to be recognised as lease liabilities and are expensed as incurred.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

10. Leases (continued)

Lease payments not recognized as a liability (continued)

The 2021 expense relating to payments not included in the measurement of the lease liability is as follows:

| | |
|-----------------------------------|--------------------------|
| Leases of non-identifiable assets | \$ 104,402 |
| Variable lease payments | <u>373,911</u> |
| Total | <u>\$ 478,313</u> |

At December 31, 2021, the Credit Union was committed to leases of low value assets and the total commitment at that date was \$1,339,203 for future periods.

Variable lease payments expensed on the basis that they are not recognized as a lease liability include rentals based on revenue from the use of the underlying asset and excess use charges on office equipment. Variable payment terms are used for a variety of reasons, including minimizing costs for IT equipment with infrequent use. Variable lease payments are expensed in the period they are incurred.

At December 31, 2021 the Credit Union had committed to leases which had not yet commenced. The total future cash outflows for leases that had not yet commenced were \$nil.

Total cash outflow for leases for the year ended December 31, 2021 was \$590,219.

Additional information on the right of use assets by class of assets is as follows:

| | Carrying amount (Note 9) | Depreciation Expense | Impairment |
|----------------------------------|-----------------------------|--------------------------|--------------------|
| Buildings and renovations | <u>\$ 82,704</u> | <u>\$ 108,187</u> | <u>\$ -</u> |

The right-of-use assets are included in the same line item as where the corresponding underlying assets would be presented if they were owned.

11. Deposits

| | <u>2021</u> | <u>2020</u> |
|--------------------------------|------------------------------|------------------------------|
| Term | \$ 85,333,756 | \$ 105,158,192 |
| Demand | <u>248,222,590</u> | <u>214,100,508</u> |
| Registered savings plans | <u>72,341,113</u> | <u>74,731,150</u> |
| | 405,897,459 | 393,989,850 |
| Accrued interest and dividends | <u>791,725</u> | <u>1,502,964</u> |
| | <u>\$ 406,689,184</u> | <u>\$ 395,492,814</u> |

Terms and conditions

Term and demand deposits bear fixed rates of interest for terms of up to five years. Interest can be paid annually, semiannually, monthly or upon maturity. The interest rates offered on term deposits and demand deposits issued on December 31, 2021 range from 0.25 to 3.30% (2020 – 0.25% to 3.30%).

The registered retirement savings plans ("RRSP") accounts can be fixed or variable rate. The fixed rate RRSPs have terms and rates similar to the term deposit accounts described above. The variable rate RRSPs bear interest at rates up to 0.5% at December 31, 2021 (2020 – 0.5%).

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

11. Deposits (continued)

Terms and conditions (continued)

Registered retirement income funds ("RRIFs") consist of both fixed and variable rate products with terms and conditions similar to those of the RRSPs described above. Members may make withdrawals from a RRIF account on a monthly, semiannual, or annual basis. The regular withdrawal amounts vary according to individual needs and statutory requirements.

The tax-free savings accounts can be fixed or variable rate with terms and conditions similar to those of the RRSPs described above.

Included in demand deposits is an amount of \$1,845,431 (2020 – \$1,785,824) denominated in US dollars which has been translated to Canadian dollars as per policy at December 31.

Average yields to maturity

Members' deposits bear interest at fixed rates with the following average yields at:

| | 2021 | | 2020 | |
|---|-----------------------|--------------|-----------------------|--------------|
| | <u>Principal</u> | <u>Yield</u> | <u>Principal</u> | <u>Yield</u> |
| Fixed rate due less than one year | \$ 118,355,499 | 0.59% | \$ 146,513,014 | 1.42% |
| Fixed rate due between one and five years | 47,031,960 | 1.26% | 44,238,806 | 1.90% |
| Non-interest sensitive | 240,510,000 | 0.00% | 203,238,030 | 0.00% |
| | <u>\$ 405,897,459</u> | <u>0.36%</u> | <u>\$ 393,989,850</u> | <u>0.79%</u> |

All member deposits are with members located in and around the North Okanagan region and Peachland, British Columbia.

Fair value

The fair value of member deposits at December 31, 2021 was \$406,905,000 (2020 – \$396,734,000).

The estimated fair value of the fixed rate deposits is determined by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

12. Payables and other liabilities

Included in payables and other liabilities is an advance from World Source Financial Management. The Company was advanced an accumulated total of \$460,062 bearing interest at 0% and is forgivable over 60 months. During the year, \$96,047 (2020 – \$96,047) was forgiven for an accumulated total of \$299,984.

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

13. Accrued pension asset (liability)

The Credit Union makes contributions to CUMIS on behalf of their employees which participate in the defined benefit pension plan. CUMIS administers the plan including the payment of the pension benefits on behalf of employers and employees. Contributions are paid into the plan in accordance with the recommendations of an independent actuary. The latest formal actuarial valuation for contribution purposes was carried out as at December 31, 2019 and updated to December 31, 2021 for the following actuarial assumptions.

The DBO was determined using the following actuarial assumptions:

| | <u>2021</u> | <u>2020</u> |
|--|-------------|-------------|
| Discount rate | 3.00% | 2.60% |
| Expected rate of return on plan assets | 3.00% | 2.60% |
| Expected rate of salary increases | 2.00% | 2.00% |
| Inflationary increases | 2.00% | 2.00% |

Statement of financial position

The reconciliation of the Credit Union's defined benefit obligation and plan assets to the amounts presented on the statement of financial position for each of the reporting periods are presented below:

| | <u>2021</u> | <u>2020</u> |
|----------------------------|-------------------|---------------------|
| Fair value of plan assets | \$ 6,198,600 | \$ 5,672,700 |
| Defined benefit obligation | <u>5,528,400</u> | <u>5,834,600</u> |
| Surplus (Deficit) | <u>\$ 670,200</u> | <u>\$ (161,900)</u> |

Reconciliation of change in plan assets:

| | <u>2021</u> | <u>2019</u> |
|---------------------------------------|---------------------|---------------------|
| Fair value of plan assets January 1 | \$ 5,672,700 | \$ 5,200,100 |
| Expected investment return | 147,200 | 166,700 |
| Benefit payments | (167,400) | (124,400) |
| Employer contributions | 121,600 | 117,800 |
| Member contributions | 22,200 | 23,400 |
| Actuarial gains | <u>402,300</u> | <u>289,100</u> |
| Fair value of plan assets December 31 | <u>\$ 6,198,600</u> | <u>\$ 5,672,700</u> |

Expected returns on plan assets are based on a weighted average of expected returns of various assets in the plan, and include an analysis of historical returns and predictions about future returns. The actual return on plan assets, net of expenses, was \$549,500 (2020 – \$455,800).

Plan assets can be broken down into the following major categories of investments:

| | <u>2021</u> | <u>2020</u> |
|---------------------------|--------------|-------------|
| Retirement Security Fund | 51.25% | 47.06% |
| US Equity Fund | 13.83% | 19.61% |
| Canadian Equity Fund | 11.26% | 5.94% |
| International Equity Fund | 9.89% | 5.36% |
| New Canada Equity Fund | 13.69% | 22.03% |
| Universe Bond Index Fund | <u>0.08%</u> | <u>-</u> |
| Total plan assets | <u>100%</u> | <u>100%</u> |

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

13. Accrued pension asset (liability) (continued)

Reconciliation of change in defined benefit obligation:

| | <u>2021</u> | <u>2020</u> |
|--|---------------------|---------------------|
| Defined benefit obligation January 1 | \$ 5,834,600 | \$ 5,198,400 |
| Interest on liabilities | 153,300 | 168,500 |
| Benefit payments | (167,400) | (124,400) |
| Contributions | 22,200 | 23,400 |
| Service cost | 123,300 | 105,000 |
| Actuarial (gains) losses | (437,600) | 463,700 |
| Defined benefit obligation December 31 | <u>\$ 5,528,400</u> | <u>\$ 5,834,600</u> |

Statement of comprehensive income

The charge to the income statement comprises:

| | <u>2021</u> | <u>2020</u> |
|-------------------------|-------------------|-------------------|
| Service cost | \$ 123,300 | \$ 105,000 |
| Interest on assets | (147,200) | (166,700) |
| Interest on liabilities | 153,300 | 168,500 |
| Expense | <u>\$ 129,400</u> | <u>\$ 106,800</u> |

The expense is grouped with salaries and benefits within operating expenses.

Amounts recognized in other comprehensive income:

| | <u>2021</u> | <u>2020</u> |
|---|---------------------|---------------------|
| Actuarial gain on plan assets | \$ 402,300 | \$ 289,100 |
| Actuarial gain (loss) on liabilities | 437,600 | (463,700) |
| Amount recognized in other comprehensive income | <u>\$ (839,900)</u> | <u>\$ (174,600)</u> |

Other defined benefit plan information

Based on historical data, the Credit Union expects contributions of approximately \$126,700 to be paid for 2021.

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

14. Income taxes

The significant components of tax expense included in net earnings are composed of:

| | <u>2021</u> | <u>2020</u> |
|--|-------------------|-------------------|
| Current tax expense based on current year taxable income | \$ 380,210 | \$ 185,469 |
| Deferred tax (expense) recovery of origination and reversal of temporary differences | <u>(61,000)</u> | <u>54,000</u> |
| Income taxes | <u>\$ 319,210</u> | <u>\$ 239,469</u> |

The significant components of the tax effect of the amounts recognized in other comprehensive loss are composed of:

| | <u>2021</u> | <u>2020</u> |
|--|--------------------|--------------------|
| Current tax expense (recovery) | | |
| Change in unrealized (loss) gain on derivative instruments | \$ (87,507) | \$ (14,642) |
| Total tax effect of amounts recorded in other comprehensive loss | <u>\$ (87,507)</u> | <u>\$ (14,642)</u> |

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 27% (2020 – 27%) are as follows:

| | <u>2021</u> | <u>2020</u> |
|--|-------------------|-------------------|
| Earnings before income taxes | \$ 1,947,405 | \$ 385,119 |
| Expected taxes based on the statutory rate | \$ 525,799 | \$ 103,982 |
| Rate differentials | (48,105) | (62,496) |
| Specified leasing tax treatment | 6,817 | (1,376) |
| Other | (52,825) | (33,179) |
| Other comprehensive income | <u>(51,476)</u> | <u>178,539</u> |
| Current tax expense | 380,210 | 185,470 |
| Deferred tax expense (recovery) | <u>(61,000)</u> | <u>54,000</u> |
| Total tax expense | <u>\$ 319,210</u> | <u>\$ 239,469</u> |

The movement in the 2021 income taxes (receivable) payable is:

| | <u>2021</u> | <u>2020</u> |
|---|-------------------|------------------|
| Current income tax expense | \$ 380,210 | \$ 185,469 |
| Tax recovery on items in other comprehensive income | (87,507) | (14,642) |
| Tax installments | <u>(171,174)</u> | <u>(138,208)</u> |
| | <u>\$ 121,529</u> | <u>\$ 32,619</u> |

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

14. Income taxes (continued)

The movement in 2021 deferred tax assets are:

| Deferred income tax asset | Opening Balance at January 1, 2021 | Recognized in net earnings | Recognized in other comprehensive loss | Closing Balance December 31, 2021 |
|---|---|----------------------------------|---|--|
| Property, equipment, and intangible assets | \$ 1,000 | \$ 103,000 | \$ - | \$ 104,000 |
| Allowance for loan losses | 58,000 | (25,000) | - | 33,000 |
| Other temporary differences | 4,000 | 1,000 | - | 5,000 |
| Finance lease obligation | 33,000 | (18,000) | - | 15,000 |
| | <u>\$ 96,000</u> | <u>\$ 61,000</u> | <u>\$ -</u> | <u>\$ 157,000</u> |

15. Derivative financial instruments

During the prior year the Credit Union unwound all its interest rate swap contracts as a result of the drop in the interest rate posted by the Bank of Canada. The result of this transaction was a gain of \$701,500 of which \$288,935 (2020 - \$400,213) was recorded through profit and loss as a realized gain, and the remaining \$12,352 (2020 - \$301,287) being recorded through other comprehensive income as an unrealized gain to be amortized into profit and loss over the original interest rate swap timelines. The unwinding of the interest rate swap contracts also resulted in the recognition of historical unrealized gains and losses on cash flow hedges to be recycled into retained earnings through profit or loss.

16. Borrowings

The Credit Union has available to it, through the Central 1 Credit Union, an operating line and term facility of \$5,000,000 and a \$1,000,000 capital markets facility. The facilities bear interest at Bank of Canada overnight lending rates plus 0.95% and are secured by an assignment of loans to members, accounts receivable and a demand debenture in favour of Central 1 Credit Union. At year end, the balance outstanding was \$nil (2020 - \$nil) on the operating facility and \$nil (2020 - \$nil) on the capital markets facility.

17. Members' shares

Membership shares are classified as liabilities or as member equity according to their terms. Where shares are redeemable at the option of the member, either on demand or on withdrawal from membership, the shares are classified as liabilities. Where shares are redeemable at the discretion of the Credit Union Board of Directors, the shares are classified as equity.

The Credit Union may issue four classes of shares designated as membership equity of \$1 par value.

Class A and Class C Equity Shares

As a condition of membership, which is required to use the services of the Credit Union, each standard member is required to hold \$25 in membership shares. These membership shares are non-transferable and redeemable at par only when a membership is withdrawn. Dividends are at the discretion of the Board of Directors.

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VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

17. Members' shares (continued)

Class D Allocation Equity Shares

Allocation shares can be issued to members of the Credit Union through dividends and patronage rebates. They are non-voting and redeemable at par at the discretion of the Board of Directors.

Class B Non-Equity Shares

Shares can be issued to members of the Credit Union. They are non-voting and pay dividends at the discretion of the Board of Directors. Shares are available for redemption by the member and are classified as liabilities.

Equity shares are not insured by Credit Union Deposit Insurance Corporation of B.C. ("CUDIC"). During the year, the Credit Union declared dividends on the membership shares, allocation equity shares and non-equity share savings of \$42,197 (2020 – \$42,571).

| 18. Other income | 2021 | 2020 |
|---|---------------------|---------------------|
| Account service fees | \$ 748,227 | \$ 728,381 |
| Foreign exchange | 122,344 | 151,430 |
| Insurance commissions, fees and lease revenue | 2,354,683 | 2,216,070 |
| Loan administration fees | 250,249 | 154,748 |
| Loss on disposal of property and equipment | (261,056) | (47,578) |
| Rental income | 329,174 | 343,199 |
| Safety deposit rentals | 27,371 | 29,820 |
| Accumulated recycling of cash flow hedges | - | (460,354) |
| | <u>\$ 3,570,992</u> | <u>\$ 3,115,716</u> |

| 19. Operating expenses | 2021 | 2020 |
|------------------------------------|----------------------|----------------------|
| Advertising | \$ 137,160 | \$ 159,582 |
| Depreciation | 860,633 | 859,228 |
| Data processing | 657,706 | 604,845 |
| Dues and assessments | 879,937 | 409,306 |
| Human resource and administration | 158,863 | 201,725 |
| Maintenance, supplies and security | 679,003 | 560,813 |
| Premises, occupancy and office | 1,077,003 | 1,049,179 |
| Professional fees and insurance | 621,479 | 451,539 |
| Salaries and benefits | 5,849,514 | 6,109,028 |
| | <u>\$ 10,921,298</u> | <u>\$ 10,405,245</u> |



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

20. Related party transactions

The Credit Union's related parties include key management, as those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, including directors and management, post-employment benefit plans for the Credit Union's employees and others as described below. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received. Outstanding balances are usually settled in cash.

The Credit Union entered into the following transactions with key management personnel, which are defined by IAS 24 *Related Party Disclosures*.

| | <u>2021</u> | <u>2020</u> |
|---|--------------|--------------|
| Compensation | | |
| Salaries and other short-term employee benefits to directors and management (2021 – 14 and 2020 – 15) | \$ 890,748 | \$ 831,375 |
| Total pension and other post-employment benefits | \$ 135,284 | \$ 125,779 |
| Loans and leases to key management personnel | | |
| Aggregate value of loans and leases advanced | \$ 2,553,364 | \$ 2,882,667 |
| Interest received on loans and leases advanced | \$ 76,333 | \$ 82,890 |
| Aggregate value of un-advanced loans and leases | \$ 384,895 | \$ 274,418 |

The Credit Union's policy for lending to key management personnel is that all such loans and leases were granted in accordance with normal lending terms.

| | <u>2021</u> | <u>2020</u> |
|---|--------------|--------------|
| Deposits from key management personnel | | |
| Aggregate value of term and savings deposits | \$ 3,029,144 | \$ 2,653,693 |
| Total interest paid on term and saving deposits | \$ 21,128 | \$ 19,983 |

The Credit Union's policy for receiving deposits from key management personnel is that all transactions are approved and deposits accepted in accordance with the same conditions which apply to Members for each type of deposit.

21. Financial instrument risk management

General objectives, policies and processes

The Board of Directors has overall responsibility for the determination of the Credit Union's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the Credit Union's finance function. The Board of Directors receives quarterly reports from the Credit Union's Chief Financial Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

21. Financial instrument risk management *(continued)*

Credit risk

Credit risk is the risk of loss resulting from the failure of a borrower or counter party to honour its financial or contractual obligation to the Credit Union. Credit risk primarily arises from loans receivable. Management and the Board of Directors reviews and updates the credit risk policy annually. The maximum exposure of the Credit Union to credit risk before taking into account any collateral held is the carrying amount of the loans as disclosed on the statement of financial position.

Concentration of credit risk exists if a number of borrowers are engaged in similar economic activities or are located in the same geographic region, and indicate the relative sensitivity of the Credit Union's performance to developments affecting a particular segment of borrowers or geographic region. Geographic risk exists for the Credit Union due to its primary service area being Vernon, BC and surrounding areas including Peachland, BC.

Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner. To assess credit risk, the Credit Union takes into consideration the member's character, ability to pay, and value of collateral available to secure the loan.

The Credit Union's credit risk management principles are guided by its overall risk management principles. The Board of Directors ensures that management has a framework, and policies, processes and procedures in place to manage credit risks and that the overall credit risk policies are complied with at the business and transaction level.

The Credit Union's credit risk policies set out the minimum requirements for management of credit risk in a variety of transactional and portfolio management contexts. Its credit risk policies comprise the following:

- General loan policy statements including approval of lending policies, eligibility for loans, exceptions to policy, policy violations, liquidity, and loan administration;
- Loan lending limits including Board of Director limits, schedule of assigned limits and exemptions from aggregate indebtedness;
- Loan collateral security classifications which set loan classifications, advance ratios and amortization periods;
- Procedures outlining loan overdrafts, release or substitution of collateral, temporary suspension of payments and loan renegotiations;
- Loan delinquency controls regarding procedures followed for loans in arrears; and
- Audit procedures and processes are in existence for the Credit Union's lending activities.

With respect to credit risk, the Board of Directors receives monthly reports summarizing new loans, delinquent loans and overdraft utilization. The Board of Directors also receives an analysis of bad debts and allowance for doubtful loans quarterly.

For the current year, the amount of financial assets that would otherwise be past due or impaired whose terms have been renegotiated is \$nil (2020 – \$nil).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

The following table discloses the breakdown of debt securities held by credit rating:

| | <u>2021</u> | <u>2020</u> |
|----------|----------------------|-------------|
| R-1H | \$ 6,222,821 | \$ - |
| AAA | 17,589,887 | - |
| AA (low) | 10,343,607 | - |
| | <u>\$ 34,156,315</u> | <u>\$ -</u> |

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

21. Financial instrument risk management *(continued)*

Liquidity risk

Liquidity risk is the risk that the Credit Union cannot meet a demand for cash or fund its obligations as they come due. The Credit Union's management oversees the Credit Union's liquidity risk to ensure the Credit Union has access to enough readily available funds to cover its financial obligations as they come due. The Credit Union's business requires such capital for operating and regulatory purposes.

The assessment of the Credit Union's liquidity position reflects management's estimates, assumptions and judgments pertaining to current and prospective firm specific and market conditions and the related behaviour of its members and counterparties. The Financial Institutions Act specifies that a minimum liquidity ratio of 8% must be maintained.

The Credit Union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities;
- Monitoring the maturity profiles of financial assets and liabilities; and
- Monitoring the liquidity ratios monthly.

The Board of Directors receives monthly liquidity reports as well as information regarding cash balances in order for it to monitor the Credit Union's liquidity framework. The Credit Union was in compliance with the liquidity requirements at year end.

As at December 31, the position of the Credit Union is as follows:

| | <u>2021</u> | <u>2020</u> |
|---|-------------------------|-------------------------|
| | <u>Maximum exposure</u> | <u>Maximum exposure</u> |
| Qualifying liquid assets on hand | \$ 35,803,849 | \$ 31,678,902 |
| Total liquidity requirement 8% minimum | <u>(32,535,135)</u> | <u>(25,348,978)</u> |
| Excess liquidity – actual less requirement | <u>\$ 3,268,714</u> | <u>\$ 6,329,924</u> |
| | <u>2021</u> | <u>2020</u> |
| Total cash and cash equivalents | \$ 45,660,767 | \$ 82,312,614 |
| Total term deposits and accrued interest | 14,231,099 | 26,090,239 |
| Debt securities | <u>34,243,537</u> | <u>-</u> |
| Total liquid assets on hand | <u>94,135,403</u> | 108,402,873 |
| Total liquidity requirement 8% | <u>(32,535,135)</u> | <u>(25,348,978)</u> |
| Excess liquidity (including non-qualifying assets) | <u>\$ 61,600,268</u> | <u>\$ 83,053,895</u> |
| | <u>2021</u> | <u>2020</u> |
| Total liquidity ratio (including non-qualifying assets) | <u>23.1%</u> | <u>27.4%</u> |

The maturities of liabilities are shown below under market risk. The Credit Union has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(continued)

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

21. Financial instrument risk management *(continued)*

Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. For purposes of this disclosure, the Credit Union segregates market risk into two categories: fair value risk and interest rate risk.

Fair value risk

Fair value risk is the potential for loss from an adverse movement in the value of a financial instrument. The Credit Union incurs fair value risk on its loans, term deposits and investments held. The Credit Union does not hedge its fair value risk. The fair value hierarchy establishes three levels to classify the significance of inputs to valuation techniques used in making fair value measurements.

- Level 1 – Inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 – Inputs are based on unobservable market data.

There were no transfers between Level 1 and 2 for the years ended December 31, 2021 and 2020.

The following table presents the financial instruments carried on the statement of financial position by asset class and by level within the valuation hierarchy:

In (\$'000)

| | Level 1 | Level 2 | Level 3 | Total Fair Value |
|-----------------------------|---------|----------|---------|---------------------|
| 2021 | | | | |
| Financial assets | | | | |
| Central 1 and CUPP Services | | | | |
| Ltd. shares | \$ - | \$ 231 | \$ - | \$ 231 |
| Investment, other shares | - | 1 | - | 1 |
| Government bonds | 6,223 | - | - | - |
| Provincial bonds | 10,343 | - | - | - |
| Mortgage-backed securities | 17,590 | - | - | - |
| 2020 | | | | |
| Financial assets | | | | |
| Central 1 and CUPP Services | | | | |
| Ltd. shares | \$ - | \$ 1,667 | \$ - | \$ 1,667 |
| Investment, other shares | - | 1 | - | 1 |

Measurement of fair value financial instruments

The Credit Union performs valuations of financial items for financial reporting purposes, including Level 2 fair values. Valuation techniques are selected based on the characteristics of each instrument, with the overall objective of maximizing the use of market-based information.

Level 2 financial instruments consist of investments with Central 1, CUPP Services, and other shares. Typically, the Central 1 shares are not available for trade in an active market but the effects of non-observable inputs are not significant for shares at year end.

Level 2 financial instruments also include derivative instruments, which is determined by using quoted market benchmark rates from an independent source. The Credit Union uses a valuation method that includes discounted cash flows on the remaining contractual life of a derivative instrument and valuation models that use observable market data.

(continued)



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

21. Financial instrument risk management (continued)

Interest rate risk

Interest rate risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Credit Union incurs interest rate risk on its loans and other interest bearing financial instruments. At December 31, 2021, the Credit Union had no outstanding interest rate swap contracts. Interest rate swaps involve the exchange of interest flows between two parties on a specified notional principal amount for a pre-determined period at agreed upon fixed and floating rates. Principal amounts are not exchanged and are not indicative of a credit exposure. The Credit Union's goal is to manage the interest rate risk of the statement of financial position to a target level. The Credit Union continually monitors the effectiveness of its interest rate mitigation activities. Due to the low interest rates posted by the Bank of Canada the Credit Union did not commence any new swaps during 2021.

The Credit Union's position is measured monthly. Measurement of risk is based on rates charged to clients as well as funds transfer pricing rates.

The Credit Union is exposed to interest rate risk as a consequence of the mismatch, or gap between the assets, liabilities and off balance sheet instruments scheduled to re-price on particular dates. The following table details the Credit Union's exposure to interest rate risk.

Maturity dates substantially coincide with interest adjustment dates. Amounts that are not interest sensitive are grouped together, regardless of maturity.

The table below does not incorporate management's expectation of future events where re-pricing or maturity dates of certain loans and deposits differ significantly from the contractual date.

| Interest sensitive balances in \$000's | | | | | | |
|--|---------|-------------------|--------------------|-------------------|---------------------|------------------|
| | Average | Within 3 | 4 months | Over 1 | Not | Total |
| | Rates | Months | to 1 year | Year | interest | |
| | | | | | sensitive | |
| Assets | | | | | | |
| Cash and cash equivalents | 0.28% | \$ 43,985 | \$ - | \$ - | \$ 1,676 | \$ 45,661 |
| Loans | 3.13% | 72,028 | 46,590 | 209,228 | 102 | 327,948 |
| Other | 0.70% | 13,150 | 17,226 | 17,980 | 12,579 | 60,935 |
| | | <u>129,163</u> | <u>63,816</u> | <u>227,208</u> | <u>14,357</u> | <u>434,544</u> |
| Liabilities | | | | | | |
| Deposits | 0.36% | 59,520 | 58,079 | 46,758 | 242,332 | 406,689 |
| Other | 0.00% | - | - | - | 1,133 | 1,133 |
| | | <u>59,520</u> | <u>58,079</u> | <u>46,758</u> | <u>243,465</u> | <u>407,822</u> |
| Balance sheet mismatch | | 69,643 | 5,737 | 180,450 | (229,108) | 26,722 |
| Derivatives | | - | - | - | - | - |
| Interest sensitivity position 2021 | | <u>\$ 69,643</u> | <u>\$ 5,737</u> | <u>\$ 180,450</u> | <u>\$ (229,108)</u> | <u>\$ 26,722</u> |
| Interest sensitivity position 2020 | | <u>\$ 112,341</u> | <u>\$ (34,846)</u> | <u>\$ 140,690</u> | <u>\$ (193,497)</u> | <u>\$ 24,688</u> |

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. The Credit Union utilizes interest rate swaps to assist in managing this rate gap. One of the roles of a Credit Union is to intermediate between the expectations of borrowers and depositors.

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

21. Financial instrument risk management *(continued)*

Interest rate risk *(continued)*

An analysis of the Credit Union's risk due to changes in interest rates determined that an increase in interest rates of 1% could result in an increase to net earnings of \$286,000 while a decrease in interest rates of 1% could result in a decrease to net earnings of \$107,000.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Currency risk

Currency risk relates to the Credit Union operating in different currencies and converting non-Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Credit Union's foreign exchange risk is related to US dollar deposits and loans denominated in US dollars. Foreign currency changes are continually monitored by the investment committee for effectiveness of its foreign exchange mitigation activities and holdings are adjusted when offside of the investment policy.

The Credit Union's position is measured monthly. Measurement of risk is based on rates charged to clients as well as currency purchase costs.

The Credit Union's exposure to changes in currency exchange rates shall be controlled by limiting the unhedged foreign currency exposure to 5% in US funds.

For the year ended December 31, 2021, the Credit Union's exposure to foreign exchange risk is within policy.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. As at December 31, 2021, the Credit Union is exposed to other price risk through its investments quoted in an active market.

Equity risk

The Credit Union's investment policy allows investments in the following categories:

Central 1 Credit Union shares and deposits, equity shares, assets/liability hedges, mortgage backed securities, subsidiaries, real property, bonds, bankers' acceptances, and commercial paper. There are no limits to investment to Central 1 investments, and hedges; all other investments are limited to 5% of total assets. Equities are monitored by the Board of Directors and holdings are adjusted following each quarter when the investments are offside of the investment policy.



VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

22. Capital management

The Credit Union requires capital to fund existing and future operations and to meet regulatory capital requirements.

In the management of capital, the Credit Union included retained earnings, accumulated other comprehensive income, and equity shares totaling \$26,721,563 (2020 – \$24,687,396).

The Credit Union is required under provincial legislation to maintain a minimum capital base equal to 8% of the total risk-weighted value of assets, each asset being assigned a risk factor based on the probability that a loss may be incurred on ultimate realization of that asset.

The Credit Union's current capital base is equal to 15.77% (2020 – 16.74%) of the total value of risk-weighted assets.

The Credit Union employs a Capital Management Plan and a Capital Appreciation Plan that are reviewed by management and the Board of Directors. The Capital Appreciation Plan forecasts the Credit Union's capital position over a five year period.

The Capital Management Plan dictates management's approach to growth, loan mix, credit quality, fixed assets, profitability objectives, dividend/patronage rebate policy and has a significant influence on member service objectives. It also establishes the criteria to maintain a cushion beyond the minimum statutory capital requirements. Management and the Board of Directors ensure the Credit Union's Investment and Lending Policy and credit risk profile reflect loan portfolio composition and levels of risk that are consistent with the Credit Union's Capital Management Plan objectives. There has been no change in the overall capital requirements strategy employed during the year ended December 31, 2020.

Management will continue to develop business plans targeting capital adequacy ratio which exceed the minimum ratio established by legislation or regulations. Capital adequacy ratio is driven by the risk weighting of the Credit Union's assets. Accordingly, capital adequacy objectives must take into account factors such as loan mix, investment quality and the level of fixed assets.

Decisions relating to strategic objectives that impact the risk weighting of the Credit Union's assets are analyzed by management to determine their effect on the Credit Union's capital adequacy ratio.

VantageOne Credit Union

Notes to the Consolidated Financial Statements

December 31, 2021

23. Commitments

Member loans

The Credit Union has the following commitments to its members at the year-end date on account of loans and unused lines of credit:

| | |
|------------------------|---------------|
| Unadvanced loans | \$ 14,670,256 |
| Unused lines of credit | \$ 60,574,405 |

Off balance sheet

Funds under administration

Off balance sheet funds under administration by the Credit Union is comprised of a loan that has been syndicated and is administered in the capacity as an agent. Off balance sheet funds are not included in the balance sheet and the balance as at year end is as follows:

| | <u>2021</u> | <u>2020</u> |
|------------------|-------------------|-------------------|
| Syndicated loans | \$ <u>189,047</u> | \$ <u>197,304</u> |

Canada Emergency Business Account ("CEBA")

At December 31, 2021, the Credit Union has disbursed loans in the amount of \$8,435,000 (2020 – \$5,800,000) on behalf of Central 1 related to the CEBA program. This amount has not been included in the loans balance on the statement of financial position.

Letters of credit

In the normal course of business, the Credit Union enters into various off balance sheet commitments such as letters of credit. Letters of credit are not reflected on the balance sheet. At December 31, 2021, the Credit Union has outstanding letters of credit on behalf of members in the amount of \$1,682,410 (2020 – \$1,580,009). These letters of credit have various levels of security.

24. Post-reporting date events

No adjusting or significant non-adjusting events have occurred between the reporting date and the date of authorization.



Corporate Governance

Board of Directors

The Board of Directors of VantageOne Credit Union is comprised of 7* elected representatives. All have a professional or business background, including financial, accounting, engineering, technology, governance and Enterprise-Wide Risk Management that contributes significant expertise at the board table.

All of VantageOne's directors participate in the national system's Credit Union Director Achievement (CUDA) program. In addition, all directors have opportunities to attend conferences, workshops and take courses to enhance the knowledge and expertise in areas of governance.

Terms of Office



Cheryl Turcotte
Board Chair
Current Term 2022 – 2024
Director Since 2012



Jordan Bowness
Vice-Chair
Current Term 2021 – 2024
Director Since 2018



Michelle Sinclair
Executive Director
Current Term 2019 – 2022
Director Since 2019



Juliette Cunningham
Director
Current Term 2020 – 2023
Director Since 2020



Jason Gilbert
Director
Current Term 2021 – 2022
Director Since 2012



Wilf Mulder
Director
Current Term 2020 – 2023
Director Since 2016

*Note that currently we have 6 directors in office, with one vacancy due to a director leaving mid-year.

Committees

Each of VantageOne's committees has its own terms of reference and workplan. Audit, Conduct Review, Investment & Lending and Board Development committees are run as Committee of the Whole.

Executive Committee

11 Meetings

Cheryl Turcotte, Chair

Jordan Bowness, Vice-Chair

Michelle Sinclair, Executive Director

Audit Committee

6 Meetings

Jason Gilbert, Chair

The Audit Committee's responsibilities include oversight of the activities of the external auditor, assessment of accounting policies and the adequacy of internal controls. In addition, the oversight of ERM which include ensuring the organization has effective risk management processes in place.

Conduct Review Committee

4 Meetings

Cheryl Turcotte, Chair

The Conduct Review Committee is responsible for establishing policies and procedures to address conflict of interest, standards of conduct and to maintain sensitive information confidential.

Investment & Lending Committee

4 Meetings

Michelle Sinclair, Chair

Glenn Benischek, (Management)*

The Investment & Lending Committee is responsible for ensuring there is an appropriate, prudent policy to govern the employment of funds entrusted to the organization and to oversee the employment of those funds.

Nominating Committee

7 Meetings

Juliette Cunningham, Chair

Wilf Mulder

Cheryl Turcotte

The Nominating Committee oversees the director election process, including ensuring that qualified candidates are nominated for director positions.

Board Development Committee

4 Meetings

Wilf Mulder, Chair

The Board Development Committee is responsible for ensuring the board continually develops its skills and knowledge, as well as assessing the skill and knowledge strengths and weaknesses of board members.

Technology Committee

6 Meetings

Jordan Bowness, Chair

The role of the Technology Strategy Committee (TSC) is to have the depth of knowledge and understanding about technology that is needed to provide the leadership and oversight necessary to advance the technology strategy work, ensuring continued growth, with impact, consistent with VantageOne's vision and values.

Governance & HR Committee

1 Meeting

Cheryl Turcotte, Chair

The role of the Governance & HR Committee is to ensure effectiveness of VantageOne's overall governance framework and oversee VantageOne's Human Resources governing policies and programs.

*The CEO is a Voting Officer Member of the Investment & Lending Committee.



Remuneration

VantageOne Credit Union provides directors with the following compensation:

- Board Meetings: \$300/Chairman, \$275/Vice-Chairman, \$250/Executive Director, and \$225/Director
- \$1,500 Basic Remuneration
- Annual Fees Paid: Board Chair \$3,500, Vice-Chair \$2,500, Executive \$2,000, Audit Committee Chair \$700, Investment & Lending Committee Chair \$700
- Reimbursement of expenses including travel, accommodation, parking, meals for meetings, training and for expenses related to approved representation of the credit union.
- In 2021 there was a total of 17 board meetings, 43 committee meetings held, as well as the AGM

Section 11.26 of the Credit Union Rules state that the remuneration, if any, of the Directors in relation to their service as Directors may be established, from time to time, by the Board of Directors.

For the fiscal year 2021, the total expense for VantageOne Credit Union Directors was \$65,312. The expense for each director is summarized alongside.

Cheryl Turcotte Chair

Director Remuneration
\$10,590

Training, Travel & Expenses
\$2,405

Juliette Cunningham Director

Director Remuneration
\$6,950

Training, Travel & Expenses
\$2,749

Wilf Mulder Executive Director

Director Remuneration
\$6,625

Training, Travel & Expenses
\$1,325

Jordan Bowness Vice-Director

Director Remuneration
\$8,866

Training, Travel & Expenses
\$1,595

Jason Gilbert Director

Director Remuneration
\$8,361

Training, Travel & Expenses
\$1,595

Michelle Sinclair Executive Director

Director Remuneration
\$7,950

Training, Travel & Expenses
\$2,190

Howard Neufeld Director (May-Dec 2021)

Director Remuneration
\$3,000

Training, Travel & Expenses
\$1,111

Director Attendance (Attended/Meetings Held*)

| Directors | Board Meeting | Committee Meetings | | | | | | | |
|---|---------------|--------------------|-------------------|----------------|-----------|-----------------|----------------------|------------|------------|
| | | Audit | Board Development | Conduct Review | Executive | Governance & HR | Investment & Lending | Nominating | Technology |
| Jordan Bowness | 17/17 | 6/6 | 4/4 | 4/4 | 11/11 | 1/1 | 4/4 | 2/2 | 6/6 |
| Juliette Cunningham | 17/17 | 6/6 | 4/4 | 4/4 | n/a | 1/1 | 4/4 | 7/7 | 2/2 |
| Jason Gilbert | 17/17 | 6/6 | 4/4 | 4/4 | 5/5 | n/a | 4/4 | n/a | n/a |
| Wilf Mulder | 16/17 | 5/6 | 3/4 | 3/4 | n/a | n/a | 3/4 | 6/7 | 6/6 |
| Howard Neufeld (May – Dec 2021) | 7/7 | 3/3 | 2/2 | 2/2 | n/a | n/a | 2/2 | 2/2 | n/a |
| Michelle Sinclair | 16/17 | 6/6 | 4/4 | 4/4 | 6/6 | 1/1 | 4/4 | 5/5 | 5/6 |
| Cheryl Turcotte | 16/17 | 5/6 | 4/4 | 4/4 | 11/11 | 1/1 | 4/4 | 5/5 | n/a |

*Meetings Held number may differ depending on when a director came on board or sat on a specific committee. New Terms began May 2021.

Senior Management Compensation

As a part of improved governance reporting and communication to members this section outlines the compensation philosophy for Senior Managers of VantageOne Credit Union and the aggregate direct salaries paid to our senior managers.

Organization Structure

The Board of Directors is responsible for governing the direction of VantageOne Credit Union. A key part of this is the hiring of a CEO who in turn is responsible for hiring the Senior Management Team for the organization. Given the complexity of our organization, our senior management team consists of our Chief Executive Officer (CEO), Chief Financial Officer (CFO), Chief Credit, Risk & Operations Office (CCROO), VP Commercial Banking Services, VP Consumer Banking Services, VP Human Resources, VP Marketing, VP Wealth Management. Under the direction of the CEO this team is responsible for executing strategy approved by the board of directors and managing the day-to-day activities of the credit union.

Compensation Philosophy

Our compensation and benefit strategy is to provide competitive, cost effective benefits that will help to attract and retain employees.

VantageOne intends to maintain our employee compensation program in a way that will help us attract the necessary talent we need to grow and further the strategic interests of our business. We will provide a compensation program that will be attractive and provide talented employees with good reason for remaining with the VantageOne and continuing in their efforts to improve the value to the organization and the community we serve.

In practical application, our philosophy is to provide direct compensation for senior managers in the mid-range of the market for these positions in the Canadian Credit Union System while also reflecting our local market conditions.

Direct Compensation Disclosure

The total direct compensation (salary and incentives, if any) provided to our eight senior managers is \$991,538. We report that all Senior Managers are at or below the mid-range of the Canadian Credit Union market for their positions.

Who we are

We are a Credit Union dedicated to the financial well-being of our members, clients, employees and communities. Part of what's extraordinary about VantageOne is that while we offer traditional banking and borrowing solutions, we have also strategically diversified our services in ways to meet our members' expanding financial needs.

What we do

Provide financial ability

How we do it

Our values drive our behaviours: pride, integrity, enthusiasm, service innovation

Why we do it

We truly care about our members

 **VantageOne**
CREDIT UNION
250-545-9251 / 1-888-339-8328

Commercial Banking
Consumer Banking

 **VantageOne**
LEASING INC.
250-260-4527

Equipment Leasing

 **VantageOne**
FINANCIAL CORP.
250-260-4513

Wealth Management

Financial ability with a human touch.®



VantageOne
CREDIT UNION

Financial ability with a human touch.®

Armstrong | Arrow Lake | Peachland | Vernon Main

1-888-339-8328 | vantageone.net    